Looking for the “Real” Nigga: Social Scientists Construct the Ghetto

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Perhaps the supreme irony of black American existence is how broadly black people debate the question of cultural identity among themselves while getting branded as a cultural monolith by those who would deny us the complexity and complexion of a community, let alone a nation. If Afro-Americans have never settled for the racist reductions imposed upon them—from chattel slaves to cinematic stereotype to sociological myth—it’s because the black collective conscious not only knew better but also knew more than enough ethnic diversity to subsume these fictions.

Greg Tate, Flyboy in the Buttermilk

The biggest difference between us and white folks is that we know when we are playing.

Alberta Roberts, quoted in John Langston Gwaltney, Drylongso

“I think this anthropology is just another way to call me a nigger.” So observed Othman Sullivan, one of many informants in John Langston Gwaltney’s classic study of black culture, Drylongso.1 Perhaps a kinder, gentler way to put it is that anthropology, not unlike most urban social science, has played a key role in marking “blackness” and defining black culture to the “outside” world. Beginning with Robert Park and his protégés to the War on Poverty inspired ethnographers, a battery of social scientists have significantly shaped the current dialogue on black urban culture. Today sociologists, anthropologists, political scientists, and economists compete for huge grants from Ford, Rockefeller, Sage, and other foundations to measure everything measurable in order to get a handle on the newest internal threat to civilization. With the discovery of the so-called underclass, terms like nihilistic, dysfunctional, and pathological have become the most common adjectives to describe contemporary black urban culture. The question they often pose, to use Mr. Othman Sullivan’s words, is what kind of “niggers” populate the inner cities?

Unfortunately, too much of this rapidly expanding literature on the underclass provides less an understanding of the complexity of people’s lives and cultures than a bad blaxploitation film or an Ernie Barnes painting. Many social scientists are not only quick to generalize
about the black urban poor on the basis of a few “representative” examples, but more often than not, they do not let the natives speak. A major part of the problem is the way in which many mainstream social scientists studying the underclass define culture. Relying on a narrowly conceived definition of culture, most of the underclass literature uses behavior and culture interchangeably.

My purpose, then, is to offer some reflections on how the culture concept employed by social scientists has severely impoverished contemporary debates over the plight of urban African Americans and contributed to the construction of the ghetto as a reservoir of pathologies and bad cultural values. Much of this literature not only conflates behavior with culture, but when social scientists explore “expressive” cultural forms or what has been called “popular culture” (such as language, music, and style), most reduce it to expressions of pathology, compensatory behavior, or creative “coping mechanisms” to deal with racism and poverty. While some aspects of black expressive cultures certainly help inner city residents deal with and even resist ghetto conditions, most of the literature ignores what these cultural forms mean for the practitioners. Few scholars acknowledge that what might also be at stake here are aesthetics, style, and pleasure. Nor do they recognize black urban culture’s hybridity and internal differences. Given the common belief that inner city communities are more isolated than ever before and have completely alien values, the notion that there is one discrete, identifiable black urban culture carries a great deal of weight. By conceiving black urban culture in the singular, interpreters unwittingly reduce their subjects to cardboard typologies who fit neatly into their own definition of the “underclass” and render invisible a wide array of complex cultural forms and practices.

“It’s Just a Ghetto Thang”: The Problem of Authenticity and the Ethnographic Imagination

A few years ago Mercer Sullivan decried the disappearance of “culture” from the study of urban poverty, attributing its demise to the fact that “overly vague notions of the culture of poverty brought disrepute to the culture concept as a tool for understanding the effects of the concentration of poverty among cultural minorities.”1 In some respects, Sullivan is right: the conservatives who maintain that persistent poverty in the inner city is the result of the behavior of the poor, the product of some cultural deficiency, have garnered so much opposition from many liberals and radicals that few scholars are willing even to discuss culture. Instead, opponents of the “culture of poverty” idea tend to focus on structural transformations in the U.S. economy, labor force composition, and resultant changes in marriage patterns to explain the underclass.3

However, when viewed from another perspective, culture never really disappeared from the underclass debate.4 On the contrary, it has been as central to the work of liberal structuralists and radical Marxists as it has been to that of the conservative culturalists. While culturalists insist that the behavior of the urban poor explains their poverty, the structuralists argue that the economy explains their behavior as well as their poverty.5 For all their differences, there is general agreement that a common, debased culture is what defines the “underclass,” what makes it a threat to the future of America. Most interpreters of the “underclass” treat behavior as not only a synonym for culture but also as the determinant for class. In simple terms, what makes the “underclass” a class is members’ common behavior—not their income, their poverty level, or the kind of work they do. It is a definition of class driven more by moral panic than by systematic analysis. A cursory look at the literature reveals that there is no consensus as to precisely what behaviors define the underclass. Some scholars, like William Julius Wilson, have offered a more spatial definition of the underclass by focusing on areas of “concentrated poverty,” but obvious problems result when observers discover the wide range of behavior and attitudes in, say, a single city block. What happens to the concept when we find
mple concept employed by the over the plight of urban residents as a reservoir of pathological behavior with culture, it has been called “popular expressions of pathology” with racism and poverty. It is one to deal with and these cultural forms mean also be at stake here are a culture’s hybridity and intricacies are more isolated; here is one discrete, identifying black urban culture board typologies who fit invisible a wide array of people with jobs engaging in illicit activities and some jobless people depending on church charity? Or married employed fathers who spend virtually no time with their kids and jobless unwed fathers participating and sharing in child care responsibilities? How does the concept of underclass behavior hold up to Kathryn Edin’s findings that many so-called welfare-dependent women must also work for wages in order to make ends meet? More importantly, how do we fit criminals (many first-time offenders), welfare recipients, single mothers, absent fathers, alcohol and drug abusers, and gun toting youth all into one “class”?

When we try to apply the same principles to people of higher incomes, who are presumed to be “functional” and “normative,” we ultimately expose the absurdity of it all. Political scientist Charles Henry offers the following description of pathological behavior for the very folks the underclass is supposed to emulate. This tangle of deviant behavior, which he calls the “culture of wealth,” is characterized by a “rejection or denial of physical attributes” leading to “hazardous sessions in tanning parlors” and frequent trips to weight-loss salons; rootlessness; antisocial behavior; and “an inability to make practical decisions” evidenced by their tendency to own several homes, frequent private social and dining clubs, and by their vast amount of unnecessary and socially useless possessions. “Finally,” Henry adds, “the culture of the rich is engulfed in a web of crime, sexism, and poor health. Drug use and white collar crime are rampant, according to every available index…. In sum, this group is engaged in a permanent cycle of divorce, forced child separations through boarding schools, and rampant materialism that leads to the dreaded Monte Carlo syndrome. Before they can be helped they must close tax loopholes, end subsidies, and stop buying influence.”

As absurd as Henry’s satirical reformulation of the culture of poverty might appear, this very instrumentalist way of understanding culture is deeply rooted even in the more liberal cultural approach to urban poverty. In the mid- to late 1960s, a group of progressive social scientists, mostly ethnographers, challenged the more conservative culture-of-poverty arguments and insisted that black culture was itself a necessary adaptation to racism and poverty, a set of coping mechanisms that grew out of the struggle for material and psychic survival. Ironically, while this work consciously sought to recast ghetto dwellers as active agents rather than passive victims, it has nonetheless reinforced monolithic interpretations of black urban culture and significantly shaped current articulations of the culture concept in social science approaches to poverty.

With the zeal of colonial missionaries, these liberal and often radical ethnographers (mostly white men) set out to explore the newly discovered concrete jungles. Inspired by the politics of the 1960s and mandated by Lyndon Johnson’s War on Poverty, a veritable army of anthropologists, sociologists, linguists, and social psychologists set up camp in America’s ghettos. In the Harlem and Washington Heights communities where I grew up in the mid- to late 1960s, even our liberal white teachers who were committed to making us into functional members of society turned out to be foot soldiers in the new ethnographic army. With the overnight success of published collections of inner city children’s writings like The Me Nobody Knows and Caroline Mithens’s Can’t You Hear Me Talking to You?, writing about the intimate details of our home life seemed like our most important assignment. (And we made the most of it by enriching our mundane narratives with stories from Mod Squad, Hawaii Five-O, and Speed Racer.)

Of course, I do not believe for a minute that most of our teachers gave us these kinds of exercises hoping to one day appear on the Merv Griffin Show. But, in retrospect at least, the explosion of interest in the inner city cannot be easily divorced from the marketplace. Although these social scientists came to mine what they believed was the “authentic Negro culture,” there was real gold in them-thar ghettos since white America’s fascination with the pathological urban poor translated into massive book sales.

Unfortunately, most social scientists believed they knew what “authentic Negro culture”
was before they entered the field. The “real Negroes” were the young jobless men hanging out on the corner passing the bottle, the brothers with the nastiest verbal repertoire, the pimps and hustlers, and the single mothers who raised streetwise kids who began cursing before they could walk. Of course, there were other characters, like the men and women who went to work every day in foundries, hospitals, nursing homes, private homes, police stations, sanitation departments, banks, garment factories, assembly plants, pawn shops, construction sites, loading docks, storefront churches, telephone companies, grocery and department stores, public transit, restaurants, welfare offices, recreation centers; or the street vendors, the cab drivers, the bus drivers, the ice cream truck drivers, the seamstresses, the numerologists and fortune tellers, the folks who protected or cleaned downtown buildings all night long. These are the kinds of people who lived in my neighborhood in West Harlem during the early 1970s, but they rarely found their way into the ethnographic text. And when they did show up, social scientists tended to reduce them to typologies—“lames,” “strivers,” “mainstreamers,” “achievers,” or “revolutionaries.”

Perhaps these urban dwellers were not as interesting, as the hard-core ghetto poor, or more likely, they stood at the margins of a perceived or invented “authentic” Negro society. A noteworthy exception is John Langston Gwaltney’s remarkable book, Drylongso: A Self-Portrait of Black America (1981). Based on interviews conducted during the 1970s with black working-class residents in several Northeastern cities. Drylongso is one of the few works on urban African Americans by an African American anthropologist that appeared during the height of ghetto ethnography. Because Gwaltney is blind, he could not rely on the traditional methods of observation and interpretation. Instead—and this is the book’s strength—he allowed his informants to speak for themselves about what they see and do. They interpret their own communities, African American culture, white society, racism, politics and the state, and the very discipline in which Gwaltney was trained—anthropology. What the book reveals is that the natives are aware that anthropologists are constructing them, and they saw in Gwaltney—who relied primarily on family and friends as informants—an opportunity to speak back. One, a woman he calls Elva Noble, said to him: “I’m not trying to tell you your job, but if you ever do write a book about us, then I hope you really do write about things the way they really are. I guess that depends on you to some extent but you know that there are more of us who are going to work every day than there are like the people who are git’n over.”

While his definition of a “core black culture” may strike some as essentialist, it emphasizes diversity and tolerance for diversity. Gwaltney acknowledges the stylistic uniqueness of African American culture, yet he shows that the central facet of this core culture is the deep-rooted sense of community, common history, and collective recognition that there is indeed an African American culture and a “black” way of doing things. Regardless of the origins of a particular recipe, or the roots of a particular religion or Christian denomination, the cook and the congregation have no problem identifying these distinct practices and institutions as “black.”

Few ghetto ethnographers have understood or developed Gwaltney’s insights into African American urban culture. Whereas Gwaltney’s notion of a core culture incorporates a diverse and contradictory range of practices, attitudes, and relationships that are dynamic, historically situated, and ethnically hybrid, social scientists of his generation and after—especially those at the forefront of poverty studies—treat culture as if it were a set of behaviors. They assume that there is one identifiable ghetto culture, and what they observed was it. These assumptions, which continue to shape much current social science and most mass media representations of the “inner city,” can be partly attributed to the way ethnographers are trained in the West. As James Clifford observed, anthropologists studying non-Western societies are not only compelled to describe the communities under interrogation as completely foreign to their own society, but if a community is to be worthy of study as a group it must
possess an identifiable, homogeneous culture. I think, in principle at least, the same holds true for interpretations of black urban America. Ethnographers can argue that inner city residents, as a “foreign” culture, do not share “mainstream” values. Social scientists do not treat behavior as situational, an individual response to a specific set of circumstances; rather, inner city residents act according to their own unique cultural “norms.”

For many of these ethnographers, the defining characteristic of African American urban culture was relations between men and women. Even Charles Keil, whose Urban Blues is one of the few ethnographic texts from that period to not only examine aesthetics and form in black culture but take “strong exception to the view that lower-class Negro life style and its characteristic rituals and expressive roles are the products of overcompensation for masculine self-doubt,” nonetheless concludes that “the battle of the sexes” is precisely what characterizes African American urban culture.

Expressive cultures, then, were not only constructed as adaptive, functioning primarily to cope with the horrible conditions of ghetto life, but were conceived largely as expressions of masculinity. In fact, the linking of men with expressive cultures was so pervasive that the pioneering ethnographies focusing on African American women and girls—notably the work of Joyce Ladner and Carol Stack—do not explore this realm, whether in mixed-gender groupings or all-female groups. They concentrated more on sex roles, relationships, and family survival rather than expressive cultures.

Two illuminating examples are the debate over the concept of “soul” and the verbal art form known to most academics as “the dozens.” In the ethnographic imagination, “soul” and “the dozens” were both examples par excellence of authentic black urban culture as well as vehicles for expressing black masculinity. The bias toward expressive male culture must be understood within a particular historical and political context. In the midst of urban rebellions, the masculinist rhetoric of black nationalism, the controversy over the Moynihan report, and the uncritical linking of “agency” and resistance with men, black men took center stage in poverty research.

Soul was so critical to the social science discourse on the adaptive culture of the black urban poor that Lee Rainwater edited an entire book about it, and Ulf Hannerz structured his study of Washington, D.C., on it. According to these authors, soul is the expressive lifestyle of black men adapting to economic and political marginality. This one word supposedly embraces the entire range of “Negro lower class culture”; it constitutes “essential Negro ness.” Only authentic Negroes had soul. In defining soul, Hannerz reduces aesthetics, style, and the dynamic struggle over identity to a set of coping mechanisms. Among his many attempts to define soul, he insists that it is tied to the instability of black male-female relationships. He deduced evidence for this from his findings that “success with the opposite sex is a focal concern in lower-class Negro life,” and the fact that a good deal of popular black music—soul music—was preoccupied with courting or losing a lover.

Being “cool” is an indispensable component of soul; it is also regarded by these ethnographers as a peculiarly black expression of masculinity. Indeed, the entire discussion of cool centers entirely on black men. Cool as an aesthetic, as a style, as an art form expressed through language and the body, is simply not dealt with. Cool, not surprisingly, is merely another mechanism to cope with racism and poverty. According to Lee Rainwater and David Schulz, it is nothing more than a survival technique intended to “make yourself interesting and attractive to others so that you are better able to manipulate their behavior along lines that will provide some immediate gratification.” To achieve cool simply entails learning to lie and putting up a front of competence and success. But like a lot of adaptive strategies, cool is self-limiting. While it helps young black males maintain an image of being “in control,” according to David Schulz, it can also make “intimate relationships” more difficult to achieve.

Hannerz reluctantly admits that no matter how hard he tried, none of the “authentic ghetto inhabitants” he had come across could define soul. He was certain that soul was “essentially
Negro," but concluded that it really could not be defined, for to do that would be to undermine its meaning: it is something one possesses, a ticket into the "in crowd." If you need a definition you do not know what it means. It's a black (male) thing; you'll never understand. But Hannenz obviously felt confident enough to venture his own definition, based on his understanding of African American culture, that soul was little more than a survival strategy to cope with the harsh realities of the ghetto. Moreover, he felt empowered to determine which black people had the right to claim the mantle of authenticity: when LeRoi Jones and Lerone Bennett offered their interpretation of soul, Hannenz rejected their definitions, in part because they were not, in his words, "authentic Negroses."  

By constructing the black urban world as a single culture whose function is merely to survive the ghetto, Rainwater, Hannenz, and most of their colleagues at the time ultimately collapsed a wide range of historically specific cultural practices and forms and searched for a (the) concept that could bring them all together. Such an interpretation of culture makes it impossible for Hannenz and others to see soul not as a thing but as a discourse through which African Americans, at a particular historical moment, claimed ownership of the symbols and practices of their own imagined community. This is why, even at the height of the Black Power movement, African American urban culture could be so fluid, hybrid, and multinational. In Harlem in the 1970s, Nehru suits were as popular and as "black" as dashikis, and martial arts films placed Bruce Lee among a pantheon of black heroes that included Walt Frazier and John Shaft. As debates over the black aesthetic raged, the concept of soul was an assertion that there are "black ways" of doing things, even if those ways are contested and the boundaries around what is "black" are fluid. How it manifests itself and how it shifts is less important than the fact that the boundaries exist in the first place. At the very least, soul was a euphemism or a creative way of identifying what many believed was a black aesthetic or black style, and it was a synonym for black itself or a way to talk about being black without reference to color, which is why people of other ethnic groups could have soul.

Soul in the 1960s and early 1970s was also about transformation. It was almost never conceived by African Americans as an innate, genetically derived feature of black life, for it represented a shedding of the old "Negro" ways and an embrace of "Black" power and pride. The most visible signifier of soul was undoubtedly the Afro. More than any other element of style, the Afro put the issue of hair squarely on the black political agenda, where it has been ever since. The current debates over hair and its relationship to political consciousness really have their roots in the Afro. Not surprisingly, social scientists at the time viewed the Afro through the limited lens of Black Power politics, urban uprising, and an overarching discourse of authenticity. And given their almost exclusive interest in young men, their perspective on the Afro was strongly influenced by the rhetoric and iconography of a movement that flouted black masculinity. Yet, once we look beyond the presumably male-occupied ghetto streets that dominated the ethnographic imagination at the time, the story of the Afro's origins and meaning complicated the link to soul culture.

First, the Afro powerfully demonstrates the degree to which soul was deeply implicated in the marketplace. What passed as "authentic" ghetto culture was as much a product of market forces and the commercial appropriation of urban styles as experience and individual creativity. And very few black urban residents/consumers viewed their own participation in the marketplace as undermining their own authenticity as bearers of black culture. Even before the Afro reached its height of popularity, the hair care industry stepped in and began producing a vast array of chemicals to make one's "natural" more natural. One could pick up Raven Hair Sheen, Afro Sheen, Ultra Sheen, Head Start vitamin and mineral capsules, to name a few. The Clairol Corporation (whose CEO supported the Philadelphia Black Power Conference in 1967) did not hesitate to enter the "natural" business.  

Listen to this Clairol ad published in Essence Magazine (November 1970):
No matter what they say ... Nature Can't Do It Alone! Nothing pretties up a face like a beautiful head of hair, but even hair that's born this beautiful needs a little help along the way... A little brightening, a little heightening of color, a little extra sheen to liven up the look. And because that wonderful natural look is still the most wanted look ... the most fashionable, the most satisfying look you can have at any age ... anything you do must look natural, natural, natural. And this indeed is the art of Miss Clairol.

Depending on the particular style, the Afro could require almost as much maintenance as chemically straightened hair. And for those women (and some men) whose hair simply would not cooperate or who wanted the flexibility to shift from straight to nappy, there was always the Afro wig. For nine or ten dollars, one could purchase a variety of different wig styles, ranging from the "Soul-Light Freedom" wigs to the "Honey Bee Afro Shag," made from cleverly labeled synthetic materials such as "Afrilyc" or "Afrilon."21

Second, the Afro's roots really go back to the bourgeois high fashion circles in the late 1950s. The Afro was seen by the black and white elite as a kind of new female exotica. Even though its intention, among some circles at least, was to achieve healthier hair and express solidarity with newly independent African nations, the Afro entered public consciousness as a mod fashion statement that was not only palatable to bourgeois whites but, in some circles, celebrated. There were people like Lois Liberty Jones, a consultant, beauty culturist, and lecturer, who claimed to have pioneered the natural as early as 1952! She originated "Coiffures Africamerican" concepts of hair styling which she practiced in Harlem for several years from the early 1960s.22 More importantly, it was the early, not the late, 1960s, when performers like Odetta, Miriam Makeba, Abby Lincoln, Nina Simone, and the artist Margaret Burroughs began wearing the "au naturelle" style—medium to short Afro. Writer Andrea Benton Rushing has vivid memories of seeing Odetta at the Village Gate long before Black Power entered the national lexicon. "I was mesmerized by her stunning frame," she recalled, "in its short kinky halo. She had a regal poise and power that I had never seen in a 'Negro' (as we called ourselves back then) woman before—no matter how naturally 'good' or diligently straightened her hair was." Many other black women in New York, particularly those who ran in the interracial world of Manhattan's sophisticates, were first introduced to the natural through high fashion models in au naturelle shows, which were the rage at the time.23

Helen Hayes King, associate editor of Jet, came in contact with the au naturelle style at an art show in New York, in the late 1950s. A couple of years later, she heard Abby Lincoln speak about her own decision to go natural at one of these shows and, with prompting from her husband, decided to go forth to adopt the 'fo. Ironically, one of the few salons in Chicago specializing in the au naturelle look was run by a white male hairdresser in the exclusive Northside community. He actually lectured King on the virtues of natural hair: "I don't know why Negro women with delicate hair like yours burn and process all the life out of it.... If you'd just wash it, oil it and take care of it, it would be so much healthier.... I don't know how all this straightening foolishness started anyway." When she returned home to the Southside, however, instead of compliments she received strange looks from her neighbors. Despite criticism and ridicule by her co-workers and friends, she stuck with her au naturelle, not because she was trying to make a political statement or demonstrate her solidarity with African independence movements. "I'm not so involved in the neo-African aspects of the 'au naturelle' look," she wrote, "nor in the get-back-to-your-heritage bit." Her explanation was simple: the style was chic and elegant and in the end she was pleased with the feel of her hair.

It is fitting to note that most of the compliments came from whites.24

What is also interesting about King's narrative is that it appeared in the context of a debate with Nigerian writer Theresa Ogunbiyi over whether black women should straighten their hair or not, which appeared in a 1963 issue of Negro Digest. In particular, Ogunbiyi defended
the right of a Lagos firm to forbid employees to plait their hair; women were required to wear straight hair. She rejected the idea that straightening hair destroys national custom and heritage: “I think we carry this national pride a bit too far at times, even to the detriment of our country’s progress.” Her point was that breaking with tradition is progress, especially since Western dress and hairstyles are more comfortable and easier to work in. “When I wear the Yoruba costume, I find that I spend more time than I can afford, re-tying the headtie and the bulky wrapper round my waist. And have you tried typing in an ‘Agbada? I am all for nationalisation but give it to me with some comfort and improvement.”

Andrea Benton Rushing’s story is a slight variation on King’s experience. She, too, was a premature natural hair advocate. When she stepped out of the house sporting her first Afro, perhaps inspired by Odetta or prompted by plain curiosity, her “relatives though I’d lost my mind and, of course, my teachers at Juilliard stole sideways looks at me and talked about the importance of appearance in auditions and concerts.” Yet, while the white Juilliard faculty and her closest family members found the new style strange and inappropriate, brothers on the block in her New York City neighborhood greeted her with praise: “‘Looking good, sister,’ ‘Watch out, African queen!’ ” She, too, found it ironic that middle-class African woman on the continent chose to straighten their hair. During a trip to Ghana years later, she recalled the irony of having her Afro braided in an Accra beauty parlor while “three Ghanaians (two Akan-speaking government workers and one Ewe microbiologist) … were having their chemically-straightened hair washed, set, combed out, and sprayed in place.”

No matter what spurred on the style or who adopted it, however, the political implications of the au naturelle could not be avoided. After all, the biggest early proponents of the style tended to be women artists whose work identified with the black freedom movement and African liberation. In some respects, women such as Abby Lincoln, Odetta, and Nina Simone were part of what might be called black bohemia. They participated in a larger community—based mostly in New York—of poets, writers, musicians of the 1950s, for whom the emancipation of their own artistic form coincided with the African freedom movement. * Ebony, Jet, and Sepia* magazines were covering Africa, and African publications such as *Drum* were being read by those ex-Negroes in the States who could get their hands on it. The Civil Rights movement, the struggle against apartheid in South Africa, and the emergence of newly independent African nations found a voice in recordings by various jazz artists, including Randy Weston’s *Uhuru Afrika*, Max Roach’s *We Insist: Freedom Now Suite* (featuring Abby Lincoln, Roach’s wife), Art Blakey’s “Message from Kenya” and “Ritual,” and John Coltrane’s “Liberia,” “Dahomey Dance,” and “Africa.” Revolutionary political movements, combined with revolutionary experiments in artistic creation—the simultaneous embrace and rejection of tradition—forged the strongest physical and imaginary links between Africa and the diaspora. Thus, it is not surprising that Harold Cruse, in one of his seminal essays on the coming of the new black nationalism, anticipated the importance of the style revolution and the place of the au naturelle in it. As early as 1962, Cruse predicted that in the coming years “African-Americans … will undoubtedly make a lot of noise in militant demonstrations, cultivate beards and sport their hair in various degrees of la mode au naturel, and tend to be culish with African- and Arab-style dress.”

Of course, he was right. By the mid-1960s, however, the Afro was no longer associated with downtown chic but with uptown rebellion. It was sported by rock-throwing black males and black-leathered militants armed to the teeth. Thus, once associated with feminine chic, the Afro suddenly became the symbol of black manhood, the death of the “Negro” and birth of the militant, virulent Black man. The new politics, combined with media representations of Afro-coiffed black militants, profoundly shaped the ethnographic imagination. As new narratives were created to explain the symbolic significance of the natural style, women were
rendered invisible. The erasure of women, I would argue, was not limited to histories of style politics but to ghetto ethnography in general.

The masculinism of soul in contemporary ghetto ethnography has survived to this day, despite the last quarter-century of incisive black feminist scholarship. The ethnographic and sociological search for soul has made a comeback recently under a new name: the "cool pose." In a recent book, Richard Majors and Janet Mancini Bilson have recycled the arguments of Lee Rainwater, Ulf Hannerz, Elliot Liebow, and David Schulz, and have suggested that the "cool pose" captures the essence of young black male expressive culture. Like earlier constructors of soul, they too believe that the "cool pose" is an adaptive strategy to cope with the particular forms of racism and oppression black males face in America. "Cool pose is a ritualized form of masculinity that entails behaviors, scripts, physical posturing, impression management, and carefully crafted performances that deliver a single, critical message: pride, strength, and control." Echoing earlier works, the cool pose is also a double-edged sword since it allegedly undermines potential intimacy with females. 30 By playing down the aesthetics of cool and reducing the cool pose to a response by heterosexual black males to racism, intraracial violence, and poverty, the authors not only reinforce the idea that there is an essential black urban culture created by the oppressive conditions of the ghetto but ignore manifestations of the cool pose in the public "performances" of black women, gay black men, and the African American middle class.

A more tangible example of black urban expressive culture that seemed to captivate social scientists in the 1960s is "the dozens." Yet, in spite of the amount of ink devoted to the subject, it has also been perhaps the most misinterpreted cultural form coming out of African American communities. Called at various times in various places "capping," "sounding," "ranking," "bagging," or "dissing," virtually all leading anthropologists, sociologists, and linguists agree that it is a black male form of "ritual insult," a verbal contest involving any number of young black men who compete by talking about each other's mama. There is less agreement, however, about how to interpret the sociological and psychological significance of the dozens. In keeping with the dominant social science interpretations of the culture concept, so-called ritual insults among urban black youth were either another adaptive strategy or an example of social pathology.

The amazing thing about the sociological and ethnographic scholarship on the dozens, from John Dollard's ruminations in 1939 to the more recent misreadings by Roger Lane and Carl Nightingale, is the consistency with which it repeats the same errors. For one, the almost universal assertion that the dozens is a "ritual" empowers the ethnographer to select what appears to be more formalized verbal exchanges (e.g., rhyming couples) and ascribe to them greater "authenticity" than other forms of playful conversation. In fact, by framing the dozens as ritual, most scholars have come to believe that it is first and foremost a "contest" with rules, players, and mental scorecard rather than the daily banter of many (not all) young African Americans. Anyone who has lived and survived the dozens (or whatever name you want to call it) cannot imagine turning to one's friends and announcing, "Hey, let's go outside and play the dozens." Furthermore, the very use of the term ritual to describe everyday speech reinforces the exoticization of black urban populations constructing them as Others whose investment in this cultural tradition is much deeper than trying to get a laugh. 31

These problems, however, are tied to larger ones. For example, white ethnographers seemed oblivious to the fact that their very presence shaped what they observed. Asking their subjects to "play the dozens" while an interloper records the "session" with a tape recorder and notepad has the effect of creating a ritual performance for the sake of an audience, of turning spontaneous, improvised verbal exchanges into a formal practice. More significantly, ethnographers have tailor-made their own interpretation of the dozens by selecting what they believe were the most authentic sites for such verbal duels—street corners, pool halls, bars, and parks. In other
words, they sought out male spaces rather than predominantly female and mixed-gender spaces to record the dozens. It is no wonder that practically all commentators on the dozens have concluded that it is a boy thing. The fact is, evidence suggests that young women engaged in these kinds of verbal exchanges as much as their male counterparts, both with men and between women. And they were no less profane. By not searching out other mixed-gender and female spaces such as school buses, cafeterias, kitchen tables, beauty salons, and house parties, ethnographers have overstated the extent to which the dozens were the sole property of men.32

Folklorist Roger Abrahams, who pioneered the study of the dozens in his book on black vernacular folklore “from the streets of Philadelphia,” is one of the few scholars to appreciate the pleasure and aesthetics of such verbal play. Nevertheless, he argues that one of the primary functions of the dozens is to compensate for a lack of masculinity caused by too many absent fathers and domineering mothers, which is why the main target of insults is an “opponent’s” mother. “By exhibiting his wit, by creating new and vital folkloric expression, [the dozens player] is able to effect a temporary release from anxiety for both himself and his audience. By creating playgrounds for playing out aggressions, he achieves a kind of masculine identity for himself and his group in a basically hostile environment.”33 David Schulz offers an even more specific interpretation of the dozens as a form of masculine expression in an environment dominated by dysfunctional families. He writes: “Playing the dozens occurs at the point when the boy is about to enter puberty and suffer his greatest rejection from his mother as a result of his becoming a man. The dozens enables him to develop a defense against this rejection and provides a vehicle for his transition into the manipulative world of the street dominated by masculine values expressed in gang life.” It then serves as a “ritualized exorcism” that allows men to break from maternal dominance and “establish their own image of male superiority celebrated in street life.”34

Allow me to propose an alternative reading of the dozens. The goal of the dozens and related verbal games is deceptively simple: to get a laugh. The pleasure of the dozens is not the viciousness of the insult but the humor, the creative pun, the outrageous metaphor. Contrary to popular belief, mothers are not the sole target; the subjects include fathers, grandparents, brothers, sisters, cousins, friends, food, skin color, smell, and hairstyles. I am not suggesting that “your mama” is unimportant in the whole structure of these verbal exchanges. Nor am I suggesting that the emphasis on “your mama” has absolutely nothing to do with the ways in which patriarchy is discursively reproduced. However, we need to understand that “your mama” in this context is almost never living, literal, or even metaphorical. “Your mama” is a generic reference, a code signaling that the dozens have begun—it signifies a shift in speech. “Your mama” is also a mutable, nameless body of a shared imagination that can be constructed and reconstructed in a thousand different shapes, sizes, colors, and circumstances. The emphasis on “your mama” in most interpretations of the dozens has more to do with the peculiar preoccupation of social science with Negro family structure than anything else. Besides, in many cases the target is immaterial; your mama, your daddy, your greasey-headed granny are merely vehicles through which the speaker tries to elicit a laugh and display her skills. In retrospect, this seems obvious, but amid the complicated readings of masculine overcompensation and ritual performance, only a handful of writers of the period—most of whom were African Americans with no affiliation with the academy—recognized the centrality of humor. One was Howard Seals, who self-published a pamphlet on the dozens in 1969 titled You Ain’t Thuh Man Yuh Mamma Wuz. In an effort to put to rest all the sociological overinterpretation, Seals explains: “The emotional tone to be maintained is that of hilariously, outrageously funny bantering.”35 Compare Seals’s comment with linguist William Labov, who, while recognizing the humor, ultimately turns laughter into part of the ritual and thus reinforces the process of Othering:
The primary mark of positive evaluation is laughter. We can rate the effectiveness of a sound in a group session by the number of members of the audience who laugh.

A really successful sound will be evaluated by overt comments ... the most common forms are: "Oh!," "Oh shit!" "God damn!," or "Oh lord!" By far the most common is "Oh shit!" The intonation is important; when approval is to be signalled the vowel of each word is quite long, with a high sustained initial pitch, and a slow-falling pitch contour.36

Without a concept of, or even an interest in, aesthetics, style, and the visceral pleasures of cultural forms, it should not be surprising that most social scientists explained black urban culture in terms of coping mechanisms, rituals, or oppositional responses to racism. And trapped by an essentialist interpretation of culture, they continue to look for that elusive "authentic" ghetto sensibility, the true, honest, unbridled, pure cultural practices that capture the raw, ruffneck "reality" of urban life.

Today, that reality is rap. While studies of rap and Hip Hop culture have been useful in terms of nudging contemporary poverty studies to pay attention to expressive cultures, they have not done much to advance the culture concept in social science. Like its progenitor, the dozens, rap or Hip Hop has been subject to incredible misconception and overinterpretation. Despite the brilliant writing of cultural critics like Tricia Rose, Greg Tate, George Lipsitz, Brian Cross, James Spady, dream hampton, Seth Fernando, Jonathan Scott, Juan Flores, Toure, and others, a number of scholars have returned to or revised the interpretive frameworks developed by the previous generation of ethnographers.37

For example, in a very recent book on poor black youth in postwar Philadelphia, Carl Nightingale suggests that the presumed loss of oral traditions like toasting (long, often profane vernacular narrative poetry performed orally) and the dozens, and the rise of rap music and similar commercialized expressive cultures partly explains the increase in violence among young black males. The former, he argues, has played a positive role in curbing violence while the latter is responsible for heightening aggression. He thus calls on young black men to return to these earlier, presumably precommercial cultural forms to vent emotions. Nightingale advocates resurrecting the ring shout, drumming, singing the blues, even toasting, to express black male pain and vulnerability.

The suggestion that rap music has undermined black cultural integrity is made even more forcefully in a recent article by Andre Craddock-Williams. He criticizes nearly all rap artists — especially hard-core gangsta rappers — for not knowing the "majesty" of the blues. The Left, he insists, "must work to gently push these artists to understand the tradition whose shoulders they stand on, and encourage them to comprehend struggle, sacrifice, vision and dedication — the cornerstonestones for the Black musical tradition."38 (A tradition, by the way, that includes the great Jelly Roll Morton, whose 1938 recording of "Make Me a Pallet on the Floor" included lines like: "Come here you sweet bitch, give me that pussy, let me get in your drawers / I'm gonna make you think you fuckin' with Santa Claus.")39

On the flip side are authors who insist that rap music is fundamentally the authentic, unmediated voice of ghetto youth. Tommy Lott's recent essay, "Marooned in America: Black Urban Youth Culture and Social Pathology," offers a powerful critique of neoconservative culture-of-poverty theories and challenges assumptions that the culture of the so-called underclass is pathological, but he nevertheless reduces expressive culture to a coping strategy to deal with the terror of street life. For Lott, the Hip Hop nation is the true voice of the black lumpen-proletariat whose descriptions of street life are the real thing. "As inhabitants of extreme-poverty neighborhoods," he writes, "many rap artists and their audiences are entrenched in a street life filled with crime, drugs, and violence. Being criminal-minded and having street values are much more suitable for living in their environment." Of course, most rap music is not about a nihilistic street life but about rocking the mike, and the vast majority
of rap artists (like most inner city youth) were not entrenched in the tangled web of crime and violence. Yet, he is convinced that Hip Hop narratives of ghetto life "can only come from one's experiences on the streets. Although, at its worst, this knowledge is manifested through egotistical sexual boasting, the core meaning of the rapper's use of the term 'knowledge' is to be politically astute, that is, to have a full understanding of the conditions under which black urban youth must survive."^40

By not acknowledging the deep visceral pleasures black youth derive from making and consuming culture, the stylistic and aesthetic conventions that render the form and performance more attractive than the message, these authors reduce expressive culture to a political text to be read like a less sophisticated version of The Nation or Radical America. But what counts more than the story is the "storytelling"—an emcee's verbal facility on the mic, the creative and often hilarious use of puns, metaphors, similes, not to mention the ability to kick some serious slang (or what we might call linguistic inventiveness). As microphone fiend Rakim might put it, the function of Hip Hop is to "move the crowd." For all the implicit and explicit politics of rap lyrics, Hip Hop must be understood as a sonic force more than anything else.

Despite their good intentions, ignoring aesthetics enables these authors not only to dismiss "egotistical sexual boasting" as simply a weakness in political ideology but also to mistakenly interpret narratives of everyday life as descriptions of personal experience rather than a revision of older traditions of black vernacular poetry and/or appropriations from mainstream popular culture. To begin with rap music as a mirror image of daily life ignores the influences of urban toasts and published "pimp narratives," which became popular during the late 1960s and early 1970s. In many instances the characters are almost identical, and on occasion rap artists pay tribute to toasting by lyrically "sampling" these early pimp narratives.¹¹

Moreover, the assumption that rappers are merely street journalists does not allow for the playfulness and storytelling that is so central to Hip Hop specifically, and black vernacular culture generally. For example, violent lyrics in rap music are rarely meant to be literal. Rather, they are more often than not metaphors to challenge competitors on the microphone. The mic becomes a Tech-9 or AK-47, imagined drive-bys occur from the stage, flowing lyrics become hollow-point shells. Classic examples are Ice Cube's "Jackin' for Beats," a humorous song that describes sampling other artists and producers as outright armed robbery, and Ice T's "Pulse of the Rhyme" or "Grand Larceny" (which brags about stealing a show).¹² Moreover, exaggerated and invented boasts of criminal acts should sometimes be regarded as part of a larger set of signifying practices. Growing out of a much older set of cultural practices, these masculinist narratives are essentially verbal duels over who is the "baddest." They are not meant as literal descriptions of violence and aggression, but connote the playful use of language itself.¹³

Of course, the line between rap music's gritty realism, storytelling, and straight-up signifying is not always clear to listeners nor is it supposed to be. Hip Hop, particularly gangsta rap, also attracts listeners for whom the "ghetto" is a place of adventure, unbridled violence, erotic fantasy, and/or an imaginary alternative to suburban boredom. White music critic John Leland, who claimed that Ice Cube's turn toward social criticism "killed rap music," praised the group NWA because they "deal in evil as fantasy: killing cops, smoking hos, filling quiet nights with a flurry of senseless buckshot." This kind of voyeurism partly explains NWA's huge white following and why their album Efil4zaggin shot to the top of the charts as soon as it was released. As one critic put it, "In reality, NWA have more in common with a Charles Bronson movie than a PBS documentary on the plight of the inner-cities." NWA members have even admitted that some of their recent songs were not representations of reality "in the hood" but inspired by popular films like Inherent Vice starring Tom Selleck, and Tango and Cash.¹⁴

Claims to have located the authentic voice of black ghetto youth are certainly not unique. Several scholars insist that Hip Hop is the pure, unadulterated voice of a ghetto that has grown
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increasingly isolated from "mainstream" society. Missing from this formulation is rap music's incredible hybridity. From the outset, rap music embraced a variety of styles and cultural forms, from reggae and salsa to heavy metal and jazz. Hip Hop's hybridity reflected, in part, the increasingly international character of America's inner cities resulting from immigration, demographic change, and new forms of information, as well as the inventive employment of technology in creating rap music. By using two turntables, and later digital samplers, deejays played different records, isolated the "break beats" or what they identified as the funkiest part of a song, and boldly mixed a wide range of different music and musical genres to create new music. And despite the fact that many of the pioneering deejays, rappers, and break dancers were African American, West Indian, and Puerto Rican and strongly identified with the African diaspora, rap artists wrecked all the boundaries between "black" and "white" music. Deejay Afrika Islam remembers vividly the time when Hip Hop and punk united for a moment and got busy at the New Wave clubs in New York during the early 1980s. Even before the punk rockers sought a relationship with uptown Hip Hop deejays, Afrika Islam recalls, in the Bronx they were already playing "everything from Aerosmith's 'Walk This Way' to Dunk and the Blazers." Grand Master Caz, whose lyrics were stolen by the Sugarhill Gang and ended up in Rapper's Delight (the first successful rap record in history), grew up in the Bronx listening to soft rock and mainstream pop music. As he explained in an interview, "Yo, I'd bug you out if I told you who I used to listen to. I used to listen to Barry Manilow, Neil Diamond, and Simon and Garfunkel. I grew up listening to that WABC. That's why a lot of the stuff that my group did, a lot of routines that we're famous for all come from all white boy songs."43

If you saw a picture of Caz, this statement would seem incongruous. He looks the part of an authentic black male, a real ruffneck, hoodie, "G," nigga, criminal, menace. And yet, he is a product of a hybrid existence, willing to openly talk about Simon and Garfunkel in a book that I could only purchase from a Nation of Islam booth on 125th Street in Harlem. He is also the first to call what he does "black music," structured noise for which the beat, no matter where it is taken from, is everything. Moreover, like the breakers who danced to his rhymes, the kids who built his speakers, the deejay who spun the records, Caz takes credit for his creativity, his artistry, his "work." This is the "black urban culture" which has remained so elusive to social science; it is the thing, or rather the process, that defies concepts like "coping strategy," "adaptive," "authentic," "nihilistic," and "pathological."

Revising the Culture Concept: Hybridity, Style, and Aesthetics in Black Urban Culture

Aside from the tendency to ignore expressive/popular cultural forms, and limit the category of culture to (so-called dysfunctional) behavior, the biggest problem with the way social scientists employ the culture concept in their studies of the black urban poor is their inability to see what it all means to the participants and practitioners. In other words, they do not consider what Clinton (George, that is) calls the "pleasure principle." If I may use a metaphor here, rather than hear the singer they analyze the lyrics; rather than hear the drum they study the song title. Black music, creativity and experimentation in language, that walk, that talk, that style, must also be understood as sources of visceral and psychic pleasure. Though they may also reflect and speak to the political and social world of inner city communities, expressive cultures are not simply mirrors of social life or expressions of conflicts, pathos, and anxieties.

Paul Willis's concept of "symbolic creativity" provides one way out of the impasse created by such a limited concept of culture. As Willis argues, constructing an identity, communicating with others, and achieving pleasure are all part of symbolic creativity—it is literally the labor of creating-art in everyday life. Despite his distrust of and vehement opposition to "aesthetics," he realizes that, in most cases, the explicit meaning or intention of a particular cultural form is not the thing that makes it attractive. The appeal of popular music, for
example, is more than lyrical: "Songs bear meaning and allow symbolic work not just as speech acts, but also as structures of sound with unique rhythms, textures and forms. Thus, it is not always what is sung, but the way it is sung, within particular conventions or musical genres which gives a piece of music its communicative power and meaning." Indeed, words like soul and funk were efforts to come up with a language to talk about that visceral element in music, even if they did ultimately evolve into market categories. Over two decades ago, black novelist Cecil Brown brilliantly captured this "thing," this symbolic creativity, the pleasure principle, soul, or whatever you want to call it. Writing about the godfather of soul, James Brown, he argued that his lyrics are less important than how they are uttered, where they are placed rhythmically, and "how he makes it sound." "What, for instance, does 'Mother Popcorn' mean? But what difference does it make when you're dancing to it, when you are feeling it, when you are it and it you (possession). It's nothing and everything at once; it is what black (hoodoo) people who never studied art in school mean by art." Yet to say it is a "black" thing doesn't mean it is made up entirely of black things. As Greg Tate makes clear in his recent collection of essays, Flyboy in the Buttermilk, and in the epigraph to this chapter, interpreters of the African American experience—in our case social scientists—must bear a large share of the responsibility for turning ghetto residents into an undifferentiated mass. We can no longer ignore the fact that information technology, new forms of mass communication, and immigration have made the rest of the world more accessible to inner city residents than ever before. Contemporary black urban culture is a hybrid that draws on Afrodisaporic traditions, popular culture, the vernacular of previous generations of Southern and Northern black folk, new and old technologies, and a whole lot of imagination. Once again, James Clifford's ruminations on the "predicament of culture" are useful for exposing the predicament of social science. He writes: "To tell ... local histories of cultural survival and emergence, we need to resist deep-seated habits of mind and systems of authenticity. We need to be suspicious of an almost-automatic tendency to relegate non-Western (read: black) peoples and objects to the pasts of an increasingly homogeneous humanity." Notes